

WELTEC Biopower



WELTEC BIOPOWER GmbH, was one of the first manufacturers and engineers of biogas plants, specialising in anaerobic digestion.

Established in Germany in 2001, WELTEC have successfully positioned themselves as pioneers within the industry.

In the summer of 2011 WELTEC BIOPOWER formed a UK subsidiary and opened a starter office on University of Warwick Science Park.

The next step was to launch and establish the WELTEC brand within the UK market through a comprehensive lead generation campaign.

Through highly targeted research and data collation the objective was to arrange appointments for WELTEC Senior Management to visit potential sites with a view defining the project requirements.

The company found a UK Sales Manager with relevant experience and a good understanding of the biopower sector in this country.

WELTEC UK now consists of 3 employees.

EBS has been providing WELTEC with outsourced administrative support, covering all the accounting, book keeping, payroll and VAT questions, plus legal corporate compliance services since it was formed.

Martin Williams, Managing Director of EBS European Business Solutions said:

"As an experienced organisation helping foreign owned companies set up and run efficiently in Great Britain, the UK Market Access Program has been a most valuable resource for WELTEC, providing comfort that all these day to day matters are being properly handed and leaving WELTEC management to concentrate on growing the business"