

May 18, 2018

To whom it may concern,

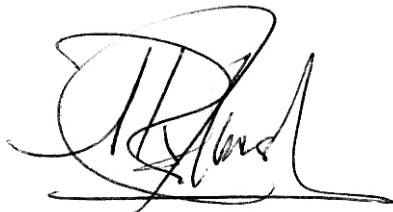
We have had the opportunity to have worked with Ongresso Colombia S.A.S in 2018. Our objective was to meet with prospective customers in Colombia in order to assess the market and gain a better understanding of where and how our products would be of value.

In order to most effectively accomplish our objective, it was important to meet with prospective companies who would potentially consider using our products within their production facilities. Ongresso was able to identify, contact and schedule meetings with viable companies that showed promise as a customer, and represented a good cross section of companies in Colombia.

Our meetings with, those prospective buyers has helped us to begin the process of better understanding market and customer needs in Colombia. In addition to the meetings scheduled, Ongresso was also able to identify a large number of additional companies that could be contacted for future similar meetings. This will be of significant help in assessing and further understanding customer needs in Colombia and how our products might address these needs.

We had not worked with Ongresso previous to this experience, and had become aware of them through a trade show we attended. Their performance and accomplishments in line with the scope of the project we requested, in which they help us with, was very good. We most certainly look forward to working with them on future projects in helping us with our efforts to establish ourselves in new markets.

Sincerely,

A handwritten signature in black ink, appearing to read "R. Laforest". The signature is fluid and cursive, with a long horizontal stroke at the end.

Richard Laforest
Export Manager
Spee-Dee Packaging Machinery Inc.