



To whom it may concern:

PelicanCorp is a leading global provider of software and services to protect the buried assets of Utilities and other companies, with offices in Australia (HQ), Canada, USA, Singapore, Ireland and UK.

For EMEA we are on a journey of expanding our business and as part of that we hired Gedeth's services to identify the potential of the Spanish market for our solution and to meet with the relevant stakeholders.

Juan Millán and Eduardo Gonzalez understood perfectly our needs and showed a strong network which allowed us to meet with the key players in the Spanish market.

Gedeth also went beyond the scope and provided local support for the business agendas in a very professional manner.

In a second phase I hired Gedeth to conduct a study of a local competitor in more depth.

Gedeth delivered an excellent service for us and I can recommend their services for the Spanish market

Kind regards / Met vriendelijke groet,

A handwritten signature in blue ink, consisting of several loops and a long horizontal stroke extending to the right.

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