



## **Atlanta Event**

**June 27, 2019**

*The Whitley  
3434 Peachtree Rd NE  
Atlanta, GA*



Thursday, June 27

## Sponsors



A Touchstone Energy® Cooperative





Thursday, June 27

## Meeting Schedule

Thursday  
June 27

8:15 am	Breakfast Buffet
8:30 am	Meeting Begins: Introductions & Open Discussion About Current Trends <i>Moderated by Christy Lugo</i>
9:30 am	Break
9:45 am	7-Minute Mini Meetings
11:00 am	Bourbon Tasting provided by The Whitley
11:30 am	Depart for Mission + Market <i>Transportation provided</i> <i>Meeting will adjourn by 1:30 p.m.</i>

Plaza 1

*Located on the 1st Floor*

3550 Lenox Road NE

## Attendees

Annie Baxter, *CBRE*

James Blair, *Navigator Consulting*

Amy Gerber, *Cushman & Wakefield*

Carol Henderson, *Cushman & Wakefield*

Brad Maul, *KPMG US*

Betty McIntosh, *Cushman & Wakefield*

James A. Medbery, *Binswanger*

Alexandra Segers, *Evans International*

Blair Westmoreland, *Deloitte*

Carter Wood, *Ernst & Young LLP*

Don Babcock, *NIPSCO*

Bryan Brackemyre, *IMPA*

Brian Gildea, *Vectren, A CenterPoint Energy Company*

Jennifer Hooper, *Wabash Valley Power Alliance*

Shelly Klug, *American Electric Power*

Misty McCammack, *Duke Energy*

Jeremy Sowders, *Hoosier Energy*

Brian Asher, *I74 Business Corridor*

Heather Ennis, *Northwest Indiana Forum*

Keith Gillenwater, *Northeast IN Regional Partnership*

Mindy Kenworthy, *East Central Indiana Regional Partnership*

Sarah Niespodziany, *South Bend/ Elkhart Regional Partnership*

Steven Ray, *North Central Indiana Economic Development Partnership*

Bryan Robbins, *South Central IN Economic Development*

Jim Staton, *Indiana Economic Development Corporation*

Steve Witt, *Accelerate West Central Indiana*



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## James Blair

### COMPANY

**Navigator Consulting**  
*Atlanta, GA*

### CONTACT

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### WEBSITE

**<http://navigatorconsulting.us>**

Mr. James Blair is the Founder and Managing Director of Navigator Consulting, a specialized consulting firm providing project management and site selection services to international companies looking to set up or expand manufacturing operations in North America. Mr. Blair has extensive experience working with European executives, but his clients have included Chinese and Japanese executives as well. The eighteen projects that Navigator Consulting helped located over the past four years announced 3,600 jobs and \$2.1 billion in capital investment.

During his 25 years in site selection for the State of Georgia, Mr. Blair worked with over 175 companies whose U.S. subsidiaries currently employ more than 20,000 people. Client companies included global names like Porsche (Germany), UCB (Belgium), Randstad (Netherlands) and Saint Gobain (France), as well as mid-sized companies like ATEX (Italy), Balta (Belgium), Brugg (Switzerland), Glock (Austria), Hansgrohe (Germany), JCB (UK), Terma (Denmark) and WIKA (Germany).

Prior to founding Navigator Consulting, Mr. Blair was Managing Director of GACC South Services, the site selection consulting division of the German American Chamber of Commerce (Atlanta). From 2012-2014 Mr. Blair and his GACC team assisted eight German companies from diverse industry sectors in locating production operations in the U.S. resulting in total capital investment of over \$100 million 600 new jobs.