

Opportunity Awaits

Focus: Load Growth



2017 Electric Cities of Georgia Economic Development Summit

April 12-14 at The Westin Jekyll Island & Convention Center

PROGRAM AT A GLANCE

Wednesday, April 12

12:00 - 3:00	Registration
1:00 - 1:15	Welcome <i>John Giles, President & CEO - ECG</i>
1:15 - 2:00	21st Century Economic Development Strategies <i>Janet Ady, President & CEO - Ady Advantage</i>
2:00 - 2:45	The Land Development Process <i>Shane Short, Executive Director - Development Authority of Walton County</i>
2:45 - 3:15	BREAK
3:15 - 5:15	Workforce is Your New Secret Weapon <i>College & Career Academies - Suzanne Powell, Workforce - ECG</i> <i>GDEcD Workforce Initiatives - Matt Colvin, State Initiatives Director - GDEcD, Workforce WELD - Jason Dunn, Executive Director - Fitzgerald-Ben Hill Co. Development Authority</i> <i>Preparing our Youth - Mike Beatty, President & CEO - Great Promise Partnership, Inc.</i>
6:30	Networking Reception

Thursday, April 13

7:00 - 9:00	Breakfast Buffet
8:00 - 9:00	ECG Board Meeting
9:30 - 10:15	Expectations of the International Prospect <i>Jim Blair, Managing Director - Navigator Consulting</i>
10:15 - 10:45	Break
10:45 - 11:30	Fundraising Strategies for Economic Development <i>Arty Allen, Live Oak Community Development</i> <i>Andrea Taylor, Executive Director - Douglas-Coffee Co. Economic Development Authority</i>
12:00	Lunch
1:00	Activities <i>Golf - Pine Lakes at Jekyll Island Golf Club</i> <i>Dolphin Excursion</i>
6:30	Networking Reception
7:00	Dinner
8:30 - 12:00	DJ and Dancing

Friday, April 14

7:00 - 8:00	Breakfast Buffet
8:00 - 9:45	The Key Account Roadmap to Success <i>Erick Rheam, Author - "A Key Accounts Field Manual"</i> <i>City of Thomasville</i>
9:45 - 10:00	Break
10:00 - 11:15	Proactive Solutions - Downtowns & Site Development <i>Albany Heights Microbrewery - LaToya Cutts, Downtown Manager, City of Albany</i> <i>GRAD Spec Buildings - Selma Dogic, Research Analyst, ECG</i>
11:15 - 11:30	Review & Adjourn <i>Daryl Ingram, Sr. Vice President - ECG</i>

ECONOMIC DEVELOPMENT SUMMIT

APRIL 12 - 14, 2017

WESTIN JEKYLL ISLAND & CONVENTION CENTER

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