



Ms. Greta Bashota
Office Manager Export Help
Switzerland Global Enterprise
Stampfenbachstrasse 85
CH- 8006 Zürich
Switzerland

Ihre Referenz:
Ihre Nachricht vom:
Unsere Referenz:

Atlanta, 20.12.2019

Dear Ms. Bashota:

Let this serve as a highly regarded letter of reference for Mr. James Blair, Managing Director of Navigator Consulting. I have personally known "Jim" for the majority of my professional working career as the Trade Commissioner at the Swiss Consulate in Atlanta and consider him to be a highly competent, professional and experienced individual having served for many years as the European based representative for the state of Georgia in Brussels and then later in charge of the Georgia Department of Economic Development based in Atlanta. He also served as the Director of the local chapter of the German-American Chamber of Commerce in Atlanta. In his current role as Managing Director of his own firm Navigator Consulting, he has helped many Swiss and European companies in entering the U.S. market by providing his expert advice, market analyses and site selection services most recently for the Swiss company Corvaglia who he helped in coaching, identifying and determining the location where to build their U.S. production facility. He also worked together with the Swiss company Georg Fischer who located a large production facility in Hendersonville, North Carolina.

Although English is Jim's native language, he is also very fluent in both French and German as well. Besides his extensive professional experience, I can also attest to Jim's character on a personal level, as he is not only a personable and friendly individual but also has a high degree of integrity and also a good sense of humor as well.

I would highly refer and recommend Jim to any Swiss SMEs looking for advice and consulting services for U.S. market entry and site selection services.

Sincerely,

Kimberly Roth Shulman
Trade Commissioner
Swiss Business Hub U.S.A. – Atlanta branch
Consulate General of Switzerland