

August 3, 2015

To whom it may concern:

I had the pleasure of working with Filip and his team for almost 10 years during which EasyLink served as the Authorized Trade Office for the Commonwealth of Pennsylvania in Central and Eastern Europe (CEE). Headquartered in Prague and boasting a team of highly qualified in-market consultants in all covered territories, EasyLink always delivered outstanding market research, business matchmaking and in-market support service to the Commonwealth and its clients seeking to do business in the CEE region.

Based on my professional experience, one could hardly find a better market-entry resource to help an export-focused organization expand into the CEE region. Regardless of the industry sector or target market, EasyLink consistently delivered superior results that fully met or exceeded clients' objectives. Their methodologies are considered industry's best practices and have been adopted by other organizations.

I can confidently recommend Filip and EasyLink Business Services to prospective clients. EasyLink is result-driven, dependable and experienced partner in guiding organizations through the entire process of export development from initial market analysis through to achievement of business sales.

Sincerely,



Jana New
Program Manager, Export Development
Commonwealth of Pennsylvania
Office of International Business Development