

Madrid, 20 June 2019

To Whom It May Concern:

Scottish Development International, SDI is a joint venture between the Scottish Government and its economic development agencies, Scottish Enterprise and Highlands & Islands Enterprises. SDI Spain focus on the development of trade relations between Scotland and Spain. We have a GlobalScot network on the market and collaborate with partners, Direction for International Trade, British Chamber of commerce. We were fortunate to have the opportunity to collaborate with Gedeth Network, where their assistance was key to a successes Cross sector Mission to Madrid and Barcelona.

Juan Millán and his team organized a business agenda for our Small and Medium Enterprises specializing in Artificial Intelligence for Mobility as a Service (MaaS) and Software as a Service (SaaS). Juan personally accompanied our companies to the 2018 Smart City World Congress in Barcelona and supported them during the meetings he had arranged there. He and his team then facilitated their meetings in Madrid. We were consistently pleased with their attention to detail and the quality of information they provided, as well as their flexibility and extensive knowledge.

We have been highly satisfied with the support Gedeth Network has provided, and we are pleased to recommend their services.

Kind regards,



Raquel Largo Martinez
Science & Technology Manager for Iberia
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