

Business Development Manager (m/w/d)

Akens\Nordburg is looking for a **Business Development Manager (m/w/d)** for the German subsidiary of a leading Spanish company within the renewable energy sector.

Functions:

- Manage the PLA obtaining in the established timing.
- Manage feasibility analysis of new potential projects including preliminary transmission studies and permitting.
- Foresee and solve problems or needs of the Project Development process.
- Carry out, control, and follow up of a Project Development budget.
- Guide the Technical Department when obtaining the permits regarding interconnection.
- Develop greenfield business opportunities in coordination with the Business Development Department.
- Maintain a permanent contact with the local authorities.
- Inform the company management of any changes in the regulations that may affect the business of the country.
- Follow up the Project Development contracts and inform the Administration or Legal Departments if there are expiring of guarantees, breach of agreements, need to make changes or innovations in a contract, etc.

Requirements:

- Master's/bachelor's degree in Engineering, Business Administration, Environmental or similar.
- + 5 years of experience in similar positions in the Renewables sector (wind or solar).
- Native german High level of spoken and written English. Spanish will be a plus.
- Knowledge of the renewable sector, regulations, policies, etc.
- Ability to analyze economic models and technical details.
- Effective communication, problem solving, critical thinking and leadership.
- Able to work autonomously.
- A driven, highly motivated, and proactive individual.
- Detail-oriented.
- Takes ownership of their responsibilities and strives to get the job done.
- Team player, one that understands the results of team collaboration.

What we offer:

Opportunities for professional development in an international environment and in an industry with great growth potential.

If you are interested in the position, please send us your CV to info@akens-nordburg.com