



Case History
CORPORATE CONSTITUTION IN AUSTRALIA



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WIDEN YOUR HORIZONS

FOR



ALMACRAWLER

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Features of Almac Srl project

What the customer makes

- **Design and production of compact tracked elevators.**

Goals

- **Activate a direct presence in Australia** by setting up a company under local law;
- **Closely monitor the relations with its local customers** by providing them a constant support;
- **Strengthen its position** in the market;
- **Implement full on-site operations**, through the necessary post-constitution phases (administrative, corporate and operative).



Action taken by Octagona

Activities implemented by Octagona

- **Coordination and supervision of the entire constitution process;**
- **Draft of the necessary documents for incorporation;**
- **Management of practical activities to obtain the Australian Business Number;**
- **Initiation and implementation of the corporate registrations;**
- **Support for opening a company's bank account and coordination with the bank;**
- **Operational, administrative and management assistance following the incorporation.**

Achieved results

- **Almac Pacific Pty. Ltd. has been successfully established in Sydney;**
- **The new company operates actively in the Australian market, thanks to the ongoing support of Octagona.**

Operation duration

- **1 month (mid october - mid november 2018) for the incorporation; the post-constitution phase has duration of one year.**

Customer opinion

The comment

- **Andrea Artoni, General Manager of Almac Srl:**
“Australia represents for our company the most important market for strategy and generated volume: for years we have worked closely with the most qualified operators in the sector, which require a constant technical and sales assistance. For this reason and positive with the growth forecast, we decided to strengthen our presence in the market, with a well defined strategic plan for the creation of our first foreign branch. Aware of the high level of complexity of an operation of this type, we considered it appropriate to turn to a company of great experience and professionalism as Octagona, which supported our company as best as possible, during the execution of all the phases for the constitution of Almac Pacific Pty Ltd.”



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