

Menzi Muck

Global Market & Technology Leader for Highly Mobile, All-Purpose Excavators
August, 2016



Company Overview:

Menzi Muck is a Swiss company that designs and produces specialized products for use in construction, municipal, rail transport, forestry and special-purpose applications. The company's products have gained a strong reputation around the world, with increasing number of satisfied customers especially among under-developed and developing countries, e.g. Laos, Indonesia and Philippines.

Menzi Muck is now looking to expand its distribution network in Southeast Asia. They seek to explore partnership opportunities with well-established heavy machinery companies in Southeast Asia, starting with Singapore and Malaysia, the gateways to the region. The aim is to have local representation offices to handling sales, after-sales service and maintenance, education and operator training.

Products Overview:



Menzi Muck Mobile All-Terrain Excavators

Menzi Muck's flagship product, the Menzi Muck Walking Excavators, or the spider excavator, is based on a sophisticated high-tech chassis and the patented boom which enables the all-rounder to adapt its wheels and supports to any terrain.

Current range includes the 11 ton Menzi Muck M540 / M545 with hydrostatic 4-wheel drive, 2 spindle attachments with 300-15 impellers and hydraulic, telescopic stabilizers.

Other models are M520/M525, M530/M535, M320/325, M340, M220.



Menzi Master Tracked Excavators

A 14 ton excavator with track chassis and 157 hp, featuring a telescopic arm and special wide-angle kinematics.

Available models: Menzi Master M510, M515.



Unique Advantages of Menzi Muck Products:

- Ease of Set-Up and Transport: Unlike traditional heavy duty machinery, the Menzi Muck's machine has a "spider" design which enables it to be unloaded and loaded on its own without any additional labour.
- High Degree of Motorization and Stability: Higher performance rates of up to 70% higher than those of conventional machines in the same weight class.
- Flexible Chassis: This allows the all-purpose machine to adapt to any type of ground and conditions for example gradients of up to 100%, water depth of up to 2.2m, deep mud, mountains or the ocean bed.
- Customizability: Basic version is able to be customized to suit individual and tailor-made solutions which can be put to profitable use in niche markets.

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Menzi Muck's Product Accessories: (Please refer to [Accessory Brochure](#) for details)

<http://www.menzimuck.com/fileadmin/menzimuck.com/public/03-produktgruppen/38-Menzi-Baumaschinen-Zubehoer/Prospekt/zubehoer-0316-en.pdf>



Cutting Edge Technological Innovations with Menzi Muck:

Menzi Muck continuously designs newer, more efficient, more powerful machines, such as the Menzi Master, a 14 ton, tracked excavator with 157 hp – a world first made by Menzi, featuring a telescopic arm and special wide-angle kinematics. A Menzi Muck excavator produces lifting and ripping forces beyond those of conventional excavators – a Menzi Muck weighing 9.5 tonnes produces an output similar to that of a 20-tonne tracked excavator and is fit even for the most challenging terrains or conditions.

Efficient and cost-effective, Menzi Muck's flexibility and performance is far superior to conventional machines in the same weight category, allowing it to be widely applied in areas such as construction, track building, forestry, special civil engineering, municipal services and landscape gardening.

Global Presence:

The company's customers come from all around the world and its distribution network include more than 50 countries in Europe, UK, Middle East, Africa and Asia-Pacific. Some of the distribution markets in Asia-Pacific include:

- Australia
- New Zealand
- Fiji Islands
- Vanatu Islands
- Philippines
- Thailand
- Polynesia
- Solomon Islands
- New Caledonia
- Papua New Guinea
- Indonesia

Who we are looking for:

We are looking for partners with the following traits:

- Sales and distribution network in one or more countries in the Southeast Asian (ASEAN) region, especially in Singapore and Malaysia
- Technical capability to provide after-sales servicing for our products
- Potential to provide training to customers for the use of our products

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