

Transaction Advisory

Sell-side Advisory

Our mandate was to sell the aluminium extrusion business of Alufit India Pvt Ltd. This company is in the business of structural glazing and aluminium fabrication.. Our client in 2009, commissioned a plant dedicated to extrusion business which is an integrated manufacturing facility with extrusion, anodizing, powder coating and PvDF coating under one roof.

The company approached us to find a strategic partner for an equity dilution in order to reduce high level of debt. We provided an end-to-end advisory to Alufit including carving out the aluminium extrusion business from the fabrication business. The completely carved extrusion business was then sold to the Sapa Group, the world's largest manufacturer of aluminum extrusions.

Buy-side Advisory

We advised a Japanese auto component company for increasing its stake in the existing joint venture with Indian company.

CCI acted as the financial advisor to the Japanese company. Our services included financial due diligence, valuation of JV Company, assistance in preparation and negotiation of the transaction documents including liaising with banks for FCGPR / FCTRS and other RoC related matters.

Financial and Direct Tax Due Diligence

Japan Pulp & Paper (JPP) acquired 49 per cent stake in KCT Trading Private Limited, a Kolkata based paper trading company. JPP made the investment as part of the company's efforts to further expand its global business activities. This share acquisition was intended to help the JPP Group strengthen its sales network in the growing Indian paper market.

CCI supported Japan Pulp & Paper in carrying out financial due diligence and presented its report highlighting potential risks while executing transaction. As the part of Due Diligence activity, CCI also advised JPP on various protection and structuring issues which need to be considered in the transaction documents.

Business Valuation and Swap Ratio

CCI carried out business valuation of 3 Indian subsidiaries of IHS Global. On the basis of share valuation, CCI advised on swap ratio for merger of these companies into one entity under High Court process.